

ANDREAS G. ZETZSCHE

Chair Affiliate
WHU Otto Beisheim School of Management

EDUCATION

EUROPEAN BUSINESS SCHOOL, Oestrich Winkel, Paris, London (1978 -1982); Final Examination: Diplom-Betriebswirt (Diploma in Business Administration).

ACTUAL ACTIVITIES

Carlsquare GmbH, Berlin office (Since 1/2021) Partner: M&A advice for growth companies and innovative medium-sized businesses.

Various Corporate Finance advisory roles, investor and mentor (Since 2017)

FULL TIME EMPLOYMENT

RWE AG; Essen (2001 – 2016) Group Head of M&A reporting to the CEO/Executive Board Member. Group project responsibilities for all major acquisitions/divestitures. Execution of approx. 80 transactions with enterprise value of approx. Euro 80 bn., of which the following major divestitures: Downstream Business to Shell (JV with subsequent exit). RWE Umwelt, Heidelberger Druck and Hochtief, Consol Energy, Thames Water, American Water Inc. IPO, E&P business RWE Dea. Acquisitions of Transgas, nPower and Essent. Various renewable transactions. IPO of Innogy SE.

RWE-DEA AG, Hamburg (1997 – 2001) Director of Corporate Finance.

THE CHASE MANHATTAN BANK N.A. (CMB), various locations.

(1993 – 1997) CMB London, Managing Director, Head of Chemical Group EMEA.

(1991 – 1993) Privatisation advisor for German Privatisation Agency in Berlin; Major transaction: Privatisation of DEFA Studio Babelsberg GmbH.

(1987 – 1991) CMB New York, Transaction Executive in the Merchant Banking Group. Structuring of LBOs. Client Executive German Desk.

(1983 – 1987) CMB London and CMB Frankfurt; after the training program in London relationship manager in Frankfurt for large corporate customers in the automotive industry.

SELECTED ADVISORY BOARD MEMBERSHIPS

Non-Executive Director of American Waters Inc., Voorhees (2007 -2009), Transgas, Prague (2010 - 2013) and RWE-Dea AG, Hamburg (2014 -2015).

OTHER ACTIVITIES

Publication of various articles about Corporate Finance (M&A, ESOPs, Derivative Products, Privatisation) and Strategic Management. Executive Program with IMD, Lausanne.

January 2021